



INSURANCE BUSINESS REFRESH REVIEW

Riskbotix Limited

www.riskbotix.com

Review date: 8 September 2026

INSURANCE BUSINESS REFRESH SCORE

88 / 100

Strong foundation

AI / AUTOMATION PRIORITY

NO IMMEDIATE PRIORITY

Priority automation opportunity:

No immediate AI priority identified

FrontDesk360 already operates on Riskbotix calls

EXECUTIVE REVIEW

Riskbotix presents a clear, modern and unusually disciplined proposition for an early-stage insurance technology business. The home page quickly explains who the business serves, the three core products are differentiated well, and the site repeatedly reinforces a sensible operating principle: automate capture, structure and routing while keeping professional judgement with people.

The strongest improvements are not additional AI projects. The public site already demonstrates FrontDesk360 on Riskbotix's own telephone line, and there is no public evidence that another automation is currently required. The next gains are more conventional: tighten the legal wording, strengthen the buyer-assurance layer around security and real-world evidence, and remove friction from the demo-booking journey.

DIGITAL

18/20

MESSAGING

18/20

JOURNEY

16/20

ENQUIRY

17/20

SERVICE

19/20

Scorecard

Scores assess the public customer journey, not unobserved internal operations.

Digital First Impression 18/20

Very clear insurance-AI proposition, defined audiences and coherent product architecture. The site is highly focused, although some product pages are long and dense.

Messaging & Insurance Credibility 18/20

Strong insurance-first positioning, experienced leadership, detailed thought leadership and a live client case study. Evidence is credible but still concentrated in a small number of proof points.

Prospect & Client Journey 16/20

Calls-to-action are frequent and relevant. The main friction is that a "Book a Demo" journey currently resolves to a contact form rather than immediate appointment selection.

Enquiry Handling & Availability 17/20

Telephone and web enquiry routes are clear, the response promise is explicit, and FrontDesk360 is used on Riskbotix calls. Sales follow-up and routing are not fully visible publicly.

Digital Service & Process Clarity 19/20

Discovery, build, testing, go-live and optimisation are explained exceptionally well. Product boundaries, escalation and human decision-making are also unusually explicit.

OVERALL INTERPRETATION

88/100 - Strong foundation.

EVIDENCE HIGHLIGHTS

- The home page names brokers, MGAs, insurers and coverholders immediately and explains the capture-structure-route-human model.
- FrontDesk360, WebAssist360 and FNOL360 each have detailed, insurance-specific pages with defined boundaries and human-control statements.
- The Crewsure case study shows a real production workflow covering answering, qualification, appointment booking, transfer and structured summaries.
- The About page identifies two directors with long insurance-market experience; the Insights section adds substantial thought-leadership depth.
- The current Terms of Service contain the phrase "Riskbotix Ltd Ltd" and describe only voice and website-assistant services, not the wider current proposition.

SCORING NOTE

The review does not penalise the absence of public detail about internal CRM, staffing, call volumes or operational performance. Those matters require discovery.

What works - and what could be better

WHAT WORKS WELL

The proposition is immediate

Visitors can understand within seconds that Riskbotix provides managed AI automation specifically for insurance and serves brokers, MGAs, insurers and coverholders.

Product boundaries are unusually clear

The product pages repeatedly state what the AI can capture and route, and what must remain with authorised insurance professionals.

The implementation process is credible

Discovery, design, testing, sign-off and ongoing optimisation are explained in practical terms rather than presented as a generic technology deployment.

There is real-world evidence

The Crewsure case study documents a live FrontDesk360 workflow and the FrontDesk360 page states that the same technology answers Riskbotix calls.

Insurance expertise is visible

The About page gives substantive backgrounds for Dominic Higham and Hugo Merison, while the Insights library demonstrates depth on governance, security and claims automation.

WHAT COULD BE BETTER

Tighten the Terms of Service

The current public Terms include "Riskbotix Ltd Ltd" and describe voice and website-assistant services but do not reflect FNOL360 or the broader current service proposition.

Consolidate buyer assurance

Security, data handling, AI-training policy, escalation and governance are well discussed, but the evidence is spread across product pages, privacy wording and long-form Insights articles.

Reduce conversion friction

The Contact page promises a response within one business day, but "Book a Demo" does not currently expose immediate calendar slots.

Add more independent proof

The Crewsure case study is useful, but a second case study, client quotation or implementation outcome would materially strengthen confidence for cautious insurance buyers.

Check crawl/index consistency

A current automated crawl still surfaced a longer version of the Business Review page. This may be cache or indexing lag, so it should be checked rather than treated as a confirmed live-site defect.

EVIDENCE NOTE

This review assesses the public-facing website and visible customer journeys. A public-facing gap does not necessarily prove an internal operational weakness. Mobile responsiveness was not independently device-tested, so no specific mobile defect is asserted.

The three things we would change first

Prioritised for practical impact, credibility and ease of execution.

01 Correct and broaden the public Terms of Service

WHY IT MATTERS

Insurance buyers considering AI will scrutinise supplier identity, responsibility and service scope. The current Terms contain a duplicated company suffix and describe a narrower service set than the live website.

WHAT WE WOULD DO

Correct the legal entity wording, align the service description with FrontDesk360, WebAssist360, FNOL360 and bespoke managed automation, and cross-check terminology against the Privacy Policy, Cookie Policy and footer.

EXPECTED BENEFIT

Removes avoidable due-diligence friction and makes the public legal wording match the business being sold.

02 Create a single buyer-assurance layer

WHY IT MATTERS

Riskbotix already has strong material on security, approved knowledge, human oversight and data handling, but a buyer must assemble that picture from multiple pages and long articles.

WHAT WE WOULD DO

Add a concise Trust, Security & Governance page linked from every product page. Summarise data handling, AI-training position, testing, access boundaries, escalation, supplier oversight, retention and fallback at an appropriate high level, then add client proof as it becomes available.

EXPECTED BENEFIT

Makes it easier for compliance, operations and technology stakeholders to understand the control model before a sales meeting.

03 Make “Book a Demo” genuinely bookable

WHY IT MATTERS

The current route is clear but asynchronous: the visitor submits a form and Riskbotix aims to respond within one business day. High-intent prospects should be able to choose a time immediately if they want to.

WHAT WE WOULD DO

Offer direct calendar selection alongside the existing form and live telephone demo. Pre-select the product of interest from product-page CTAs and retain the contact form for visitors who prefer a callback or written enquiry.

EXPECTED BENEFIT

Reduces friction at the most commercially important point in the journey and gives prospects a faster, clearer next step.

Automation opportunity

Automation is assessed separately from the 100-point customer-journey score.

FrontDesk360®

LOW opportunity

HIGH confidence

Riskbotix already uses the same technology on its own telephone line. That is strong evidence of existing adoption, not evidence that an additional voice-automation project is needed.

WebAssist360™

LOW opportunity

LOW confidence

A live website assistant could not be confirmed from the public crawl. The site is information-rich enough to make a live demonstration plausible, but there is no public evidence of visitor confusion or lost enquiries.

FNOL360®

NONE opportunity

HIGH confidence

Riskbotix is the technology supplier rather than the policyholder-facing claims operation in its own public journey. There is no relevant internal FNOL use case visible from the website.

Bespoke Automation

LOW opportunity

LOW confidence

Internal sales, marketing or delivery workflows may contain repetitive activity, but the website provides no reliable evidence of a specific process that warrants automation.

AI / AUTOMATION PRIORITY

NO IMMEDIATE PRIORITY

Riskbotix is already using FrontDesk360 on its own calls. Public evidence does not establish a pressing case for another automation project. The website, legal wording, buyer assurance and conversion journey should take priority.

PRIORITY AUTOMATION OPPORTUNITY

No immediate AI priority identified

REQUIRES DISCOVERY

If Riskbotix wants to use its own website as a product showroom, a live WebAssist360 demonstration is worth testing. That would be a product-marketing decision rather than a response to a demonstrated customer-service problem, so it does not justify a MEDIUM or HIGH opportunity rating on public evidence alone.

Our recommendation

Riskbotix does not need another AI initiative as its first priority. The current site already demonstrates a clear insurance-specific proposition, a disciplined human-control model and a live FrontDesk360 implementation. The most valuable immediate work is to make the public business infrastructure as strong as the product story.

First, correct and broaden the Terms of Service. Second, create a concise Trust, Security & Governance layer that turns the strongest existing material into a due-diligence-friendly buyer resource. Third, make the demonstration journey immediately bookable. These are relatively contained changes with a direct effect on credibility and conversion.

After those changes, the next strategic content priority should be additional proof: another client case study, a named quotation or carefully framed implementation outcomes. That would do more to strengthen a young insurance-technology brand than adding another automation feature to the website.

NEXT STEP

Complete the three website improvements before pursuing additional automation.

If a further workflow is considered later, validate the operational problem first and automate only if the evidence justifies it.

Review basis & limitations

Public sections reviewed: Home; FrontDesk360; WebAssist360; FNOL360; How It Works; Crewsure Case Study; Insurance Business Refresh Review; Insights and selected articles; About; Contact; Privacy Policy; Cookie Policy; Terms of Service.

Basis: This review is based on publicly available information visible on 8 September 2026. Internal systems, call volumes, staffing, conversion data, CRM design, client contracts and operational performance were not available unless stated publicly.

Limitations: This is not a legal audit, formal regulatory compliance audit, cybersecurity penetration test or technical SEO audit. Mobile/responsive behaviour was not independently device-tested. The automated crawl of the Business Review page may reflect caching or indexing lag; no negative score was applied to that point.

PUBLIC EVIDENCE USED

- riskbotix.com - Home, product, process, contact and company pages
- riskbotix.com/crewsure-case-study - live FrontDesk360 implementation
- riskbotix.com/privacy, /cookie-policy and /terms - public legal/data wording
- riskbotix.com/insights - security, governance and insurance-automation thought leadership